#### 2021 BUSINESS SURVEY RESULTS

## Does your company plan to stay in Mesquite or are you looking to move elsewhere? Please explain:

Here for next 0-3 years. Demographics changing has changed our plan.

I need a building for my Busines

I plan to keep my base in Mesquite, but do look to neighboring cities for business.

I will be here

I'm looking to purchase something larger outside of Mesquite.

Image of Mesquite not good, aesthetics of Mesquite not good, school district is not one where successful want to study due to peers, residential is not for the most part quality, streets are bad, no food or restaurants of high-end or gourmet or vegan; City is working on all of above----which is a good thing;

Looking to expand in Mesquite

Looking to move to cheaper location.

More policing of our area. Mesquite has gone down hill.

N/A

No we plan to stay in Mesquite.

not decided

not yet

Plan to stay long term

Plan to stay. Love growing with a growing city

Rents are unrealistic for demographics.

Stay

Stay

Stay

Stav

Stay and expand

Stay in Mesquite

Stay same location.

Stay!

Staying

Staying in mesquite

Staying. Love the low traffic throughout the communities. The grocery stores do need to updated. Severely lacking compared to other DFW communities.

The desire is to stay in Mesquite. Mesquite charges too many fees for everything. And they make it difficult to flourish at times.

There are no plans to relocate at this time.

To be determined

We are a National GC that only performs work here periodically.

We are definitely staying and expanding.

We are here to stay

We are looking to move part of our operation because of the streets. I dont understand why replacing curbs in residential areas take priority over road ways in business areas. Come drive down Executive Blvd off Town East.

We are looking to stay in Mesquite

We have been in Mesquite for over 23 years and have no plans on moving until rents go upward where we can't afford to stay.

We need more space but building in Mesquite in next to impossible so we are looking elsewhere.

We're looking elsewhere.

While we are expecting to stay in Mesquite, we are looking to expand-if not adding a location, we need more more area/garage space.

yes

yes

yes

Yes

yes would love some help from the city...

Yes, we are happy to be here and staying.

Yes. We plan to stay in mesquite.

# Does one of the below Historically Underutilized Business categories describe 51% or more of your company's ownership?

describe 31% of filore of your company 5 ownership:
American woman
Asian Pacific American
Asian Pacific American
Asian Pacific American
Black American
Black American
Black American
Black American
Black American
Black American
Black American
Black American

Black American
Black American
Hispanic American
Hispanic American
Hispanic American
Hispanic American
Hispanic American
Hispanic American

Hispanic American
WI - POE
What BRE event are you or your team members most likely to attend?
Attracting and retaining talent
Business continuity planning
Customer service training
Emergency preparedness

Emergency preparedness
Emergency preparedness
Entrepreneurship support/resources
HR support/resources
HR support/resources
HR support/resources
HR support/resources
Industry specific events (Manufacturer's Day, Restaurants, etc.)
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Industry specific events (Manufacturer's Day, Restaurants, etc.)
Legislation that may affect businesses

Legislation that may affect businesses
Legislation that may affect businesses
Marketing
Networking events

Networking events Networking events Networking events Networking events Other: economic development; new business development; Downtown development; reducing residential rental in % to ownership; school choice and private and charter school development; reducing commercial building vacancies; revitalization of neighborhoods  Taxes Taxes Taxes Taxes Taxes Taxes
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Taxes
Working with other cultures

How could the business environment be improved?	
Access to capital	
Ease of obtaining required City permits	
Ease of obtaining required City permits	
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More education/awareness of support services/resources
Other: Affordable leases.
Other: The roads are awful Mesquite should be ashamed on the roads. Employees
complain about the damage to there cars from the roads truck drivers cant keep there
loads tied down.
Other: There is almost no parking where we are located and have a gravel lot out front by
the street that would be perfect but are unable to use it because Mesquite says it has to be
paved.
Physical public infrastructure (streets, water, etc.)
Regulatory environment
What do you like most about doing business in Mesquite?

More education/awareness of support services/resources

Company to company partnerships/relationships

Company to company partnerships/relationships

Company to company partnerships/relationships

Company to company partnerships/relationships

Ease of obtaining necessary permits

Location
Location
Market (customer demographics, etc.)
Market (customer demographics, etc.)
Other: historical nature, oldest suburb in metro Dallas next to Dallas
Other: Nothing really. It's just where we landed and moving isn't feasible
Physical public infrastructure (streets, water, etc.)
Physical public infrastructure (streets, water, etc.)
Relationship with customers

Relationship with customers
Relationship with customers
Welcoming community

What are the top 3 challenges your company is facing?
Attracting talent
Competition

Competition
Competition
Compliance
Compliance
Compliance
Continuity planning
Continuity planning
Cost of raw/input materials
Disaster planning
Disaster planning
Distribution/supply chain
Employee training
Employee training  Employee training
Employee training  Employee training
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Employee training  Employee training
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None
None
None
None
Other: Additional clientelle because those I have been working with have slowed their roll.
Other: Commercial property owners would rather leave a space empty than rent for an affordable price. Must be getting breaks from government that are higher than renting to a business. Many of the spaces have been empty for 10+ years.
Other: Personal physical disability greatly hinders biz and finding clients to help pay the bills.
Other: Sales plan that would increase profit.
Safety concerns related to COVID-19
Safety concerns unrelated to COVID-19

How many full-time equivalent position vacancies does your company
have?
0
0
0
0
0
0
0
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11	
20	
none	
None	

How many full-time equivalent people work at your company?
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1
1
1
1
1
2
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22
22
60
70
120
125
135
150
150

What challenges do you predict in the future or what concerns you
down the line?
Attracting talent

Competition
Competition
Compliance
Compliance
Compliance
Continuity planning
Cost of raw/input materials
Cost of raw/input materials  Cost of raw/input materials
Cost of raw/input materials  Cost of raw/input materials
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Cost of raw/input materials  Cost of raw/input materials
Disaster planning
Distribution/supply chain
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Distribution/supply chain
Employee training
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Employee turnover/retention

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None	
	None

### None

Other: 100% of our revenue is derived from municipalities, funded almost primarily with bond issues. Concern is with the current administration's desire to tax capital gain distributions, increase corporate tax rates, and reduce reliance on fossil fuels.

Other: deciding to return to in-person meetings

Other: Personal physical disability greatly hinders biz and finding clients to help pay the bills.

Safety concerns related to COVID-19

Safety concerns related to COVID-19

Safety concerns related to COVID-19

Safety concerns unrelated to COVID-19

Want less space/square footage